Sixth Edition August 2007

NIMA

North Idaho Manufacturers' Association

Office: 1626 6th Ave. North Lewiston, ID 83501

Covering:

Idaho

Clearwater, Idaho, Latah, Lewis, Nez Perce Counties.

Washington

Asotin, Columbia, Garfield, Whitman Counties.

Executive Director:
Dave Bonfield
Office: 208-746-0015
Cell: 208-790-4948

E-mail: dvbonfield@cableone. net

Board Members:

Lenny Hill Hillco Technologies, Inc. 208-937-2461

> Barry Ramsay D8, Inc. 208-875-1221

Dan Wenstrom Precision Machine, Inc. 208-746-2621

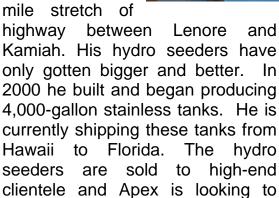
Kim Geist, Jr. Seaport Machine, Inc. 509-758-2605

> Ed Endebrock HSI, Inc. 208-743-7058

Apex Curb & Turf, LLC

John Larson, owner and operator of Apex Curb and Turf at 1280 Fair Street in Clarkston can tell you all about the hydro seeder that he built himself. In 1994 John built his first

500 gallon hydro seeder, by 1996 he had built a 3,000 gallon hydro seeder, he specializes in commercial work and did a 46 mile stretch of



explore the export market.

What makes the hydro Apex seeder better? John's desian doubled the size of the engine to 185-horse power; this compared to biggest competitor whose engine is only 115-horse power. This engine will out produce two of the competitors as it has twin turrets or cannons. Unlike the lawn machines that use a fire hose to spray the seed, the larger tanks have the cannons mounted right on He can spray 4,150 the truck.

gallons in less than four minutes or one state certified acre in four minutes. This means he can spay 50,000 gallons per hour.

> One of John's largest jobs Topanga Fire was the Restoration Project in California. did He also restoration spraying on the Pomeroy School Fire. The seeds used in this process vary greatly and are dictated by the job. Apex has special

blends for erosion control, dry land seed and their lawn seed is 100% certified weed free.

John has expansion plans. In the last 6 months he began using precision parts produced by a CNC high definition plasma machine. This insures that all the parts for his production are exactly the same. John works with other local manufacturers to produce as many parts locally as possible. Currently John producing six hvdro is seeders per year. They are mounted on trucks locally and cost from \$105,000 to \$110,000 each.

John would tell you that he has difficulty finding good workers. He trains employees in-house, if he can find people with a mechanical aptitude and a good work ethic. Apex has 12 employees with four



on the manufacturing side. John graduated from Montana State University as a Mechanical Engineer and has been involved in the manufacturing business for many years. He has designed and manufactured many

other products. If you would like to know more about Apex and their outstanding machines check out their web site at: www.apexcurbandturf.com.

From The Executive Director

NIMA has made great progress over the last nine months. We have increased membership. assisted our manufacturers with many grant applications, we have worked with post secondary schools to setup training individual programs for manufacturers small or groups of manufacturers, set up a fundraising campaign and volunteer membership We are structure. fee working to help manufacturers purchase raw materials at a significant We have also savings. worked hard at meeting with all types of groups from development economic to legislative and groups educational groups about the value of а strong

manufacturing base in our local communities. We believe in strength in numbers and as we stand united we will continue to get stronger, better and smarter.

We have received an Development Economic Administration (EDA) grant to interview local manufacturers to determine and prioritize our needs and then establish a plan that will allow us to address those needs. I will be interviewing at least 100 manufacturers. I hope to have the opportunity to set down and talk with you one on one so we can do an even better job of serving your needs.

Please mark your calendar -October 16th will be our general membership meeting. During this meeting we will be giving you a more update on detailed progress and it will be an opportunity for you to meet other manufacturers. We will be confirming existing and adding additional Board of Directors members during this meeting; it is important to have a committed Board of plan Directors if we continue to grow and assist manufacturers. Your vote is important we hope to see you there. We will be providing additional with information as to time and place as we get closer to the meeting.

~Dave Bonfield

Special Thank You!

We would like to send a special thank you to the following businesses that have become Stakeholders in the NIMA organization. They are dedicated to the success of the regions manufacturers:

Zions Bank, Lewiston
Haskins Steel Co. of Spokane
Potlatch No 1 Federal Credit Union, Southway Branch in Lewiston
Coeur d' Alene Metals of Spokane
Valley Vision, Lewiston
Port of Clarkston, Clarkston
Clearwater Power Company, Lewiston
Avista Utilities, Lewiston & Moscow
Presnell Gage, Lewiston